

David Walker NZPac Market Lead

Manawatū-Whanganui Three Waters Financial Modelling Scenarios

Introduction

The following slides contain summary scenarios for high-level assumptions testing, and scenario testing for different combinations of councils that will be included in the CCO.

Cost Normalisation takes the current trajectory for rates per connection and equalises this across the included councils by year ten. Year ten is reported, and graphs are available to analyse the ups and downs of years one to nine.

The **following key** has been developed to help interpret each scenario presented. These settings are applied to the <u>Status Quo</u> and <u>Scenario</u> equally, to allow an appropriate comparison.



It indicates which councils are in or out, whether the PNCC WWTP is covered by the CCO (IN) or PNCC ratepayers (either through rates or by a central government levy), and whether the changes in cost are applied to rates ("Keep Debt Equal" lever) or debt ("Keep Rates Equal" lever).

NB: PNCC is always assumed as paying for its WWTP in the <u>Status Quo</u>, as this cost will accrue to ratepayers whether it is funded by Council, or by IFF/CIP funding recouped via a levy collected on behalf of central government.

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- 2. Assumptions
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- 5. Scenario Testing 2 (WWTP in CCO, paid by all CCO ratepayers)

2. Financial Modelling Inputs (including levers)

Key Points

- 1. Model allows for inclusion or exclusion of Councils (TRUE or FALSE) for scenario analysis.
- 2. Key Model Assumptions (efficiencies, transition costs and interest) that can be varied between conservative, mid-point and optimistic scenarios.
- 3. New CCO Scenario allows change in efficiencies and costs to be allocated to rates or debt.
- 4. DCs collection policy currently set to status quo numbers, with options to change this to cover capex spend on additional demand or based on growth in connections.
- 5. PNCC WWTP is able to be included or excluded in the CCO scenarios.

Council	Include
Horowhenua	TRUE
Manawatu	TRUE
Palmerston North	TRUE
Rangitikei	TRUE
Ruapehu	TRUE
Tararua	TRUE
Whanganui	TRUE
Key Model Assumptions	Level
Opex Efficiency Savings	Mid Point
Capex Efficiency Savings	Mid Point
Transition Costs	Mid Point
CCO Interest Assumption	Mid Point
New CCO Scenario	
Goal	Keep Rates Equal
DCs collection policy	Keep the same

2. Financial Modelling Inputs (including levers)

Net Savings & efficiencies – key points:

- Timing net savings will not all occur in the first year, so will apply over a number of years
- Regulator will be focused on cost as part of price path consideration
- General net savings expected can be applied based on experience here and overseas
- For current high level modelling purposes, the plan is to use general net savings ratios rather than specific efficiency items
- Savings ratios applied here based on NZ experience Waikato, Hawkes Bay, Watercare

Net Savings & efficiencies – target savings ratios:

	Conservative	Mid Point	Optimistic	Phasing
Opex Efficiency Savings	11%	13%	16%	Year 1 Zero, Year 2-10 straight line allocation
Capex Efficiency Savings	6%	8%	10%	Year 1 Zero, Year 2-10 straight line allocation
Transition Costs	17%	13%	10%	Amortized Years 1 – 5, based on a % of Opex
CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points	

Assumptions

In addition to the inputs and assumptions on the previous slides, it is worth noting:

- The numbers unless otherwise stated are taken directly from the three FISs for stormwater, wastewater and drinking water which are reported as nominal, undiscounted dollars.
- Finance costs are stripped out of the FISs to be treated separately
- Default interest rates in the <u>Scenarios</u> are assumed to be the weighted average implied interest rates in the Status Quo.
- Regulation / Compliance Cost Treatment in the <u>Scenarios</u> is assumed to be 1.0% of Opex in the <u>Status Quo</u> plus a fixed fee for audit that is shared among the CCO members.
- Regulation / Compliance Cost Treatment in the <u>Status Quo</u> is assumed to be 1.5% of Opex in the <u>Status Quo</u> plus a fixed fee for audit that is paid by each council individually.
- Total connections are assumed to be the average of the individual connection numbers for stormwater, wastewater and drinking water.
- The PNCC WWTP is currently assumed to be total capex of \$450m over 10 years, potentially understating the impact.

In addition to these assumptions, it is important to note:

 The Scenario graphs show year ten rates numbers, which are lower than year seven peaks, or years four to eight increases for most councils. For some councils, large spend in year ten skews these numbers upwards

Summary Scenarios

Conservative, Mid Point, and Optimistic Assumptions Testing

- All Councils

3. Summary scenarios

Efficiency Savings Effect	WWTP Treatment	Conservative	Mid range	Optimistic
Keep Debt Equal (Change Rates)	Paid by PNCC (not included in the CCO)	1	2	3
Keep Debt Equal (Change Rates)	Paid by CCO (included in the CCO)	4	5	6
Keep Rates Equal (Change Debt)	Paid by PNCC (not included in the CCO)	7	8	9
Keep Rates Equal (Change Debt)	Paid by CCO (included in the CCO)	10	11	12

Discussion Points:

- 1. Numerous scenarios able to be modelled and it is planned to run additional ones which will include a range of individual council inclusions/exclusions.
- 2. Modelling captures the ten-year LTP period only, further analysis will be completed relating to large projects in years 11-30.
- 3. Consequential operational costs relating to the PNCC WWTP have been excluded in years 9-10.

Scenario 1 – Conservative, PNCC Pays, Keep Debt



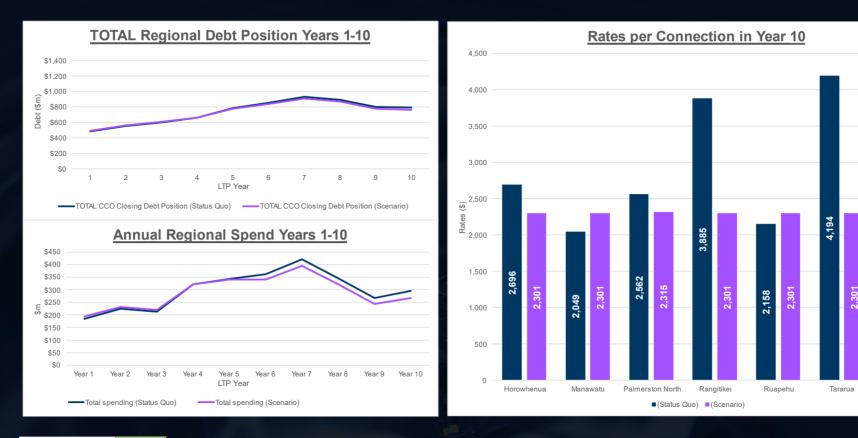
Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN				
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				

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Whanganui

Scenario 2 – Mid Point, PNCC Pays, Keep Debt



Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN	Opex Efficiency Savings			
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				

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Whanganui

Scenario 3 – Optimistic, PNCC Pays, Keep Debt



Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN				
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				

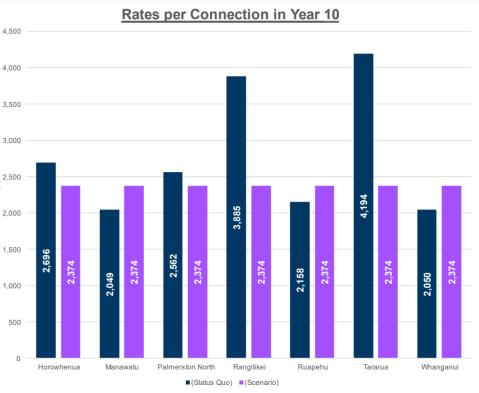
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Whanganui

Scenario 4 – Conservative, CCO Pays, Keep Debt



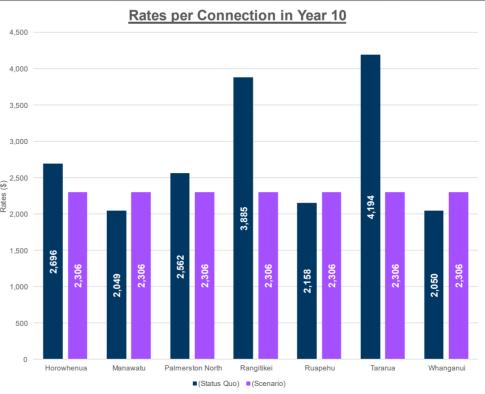


Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN				
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	IN				

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Scenario 5 – Mid Point, CCO Pays, Keep Debt





Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN				
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	IN				

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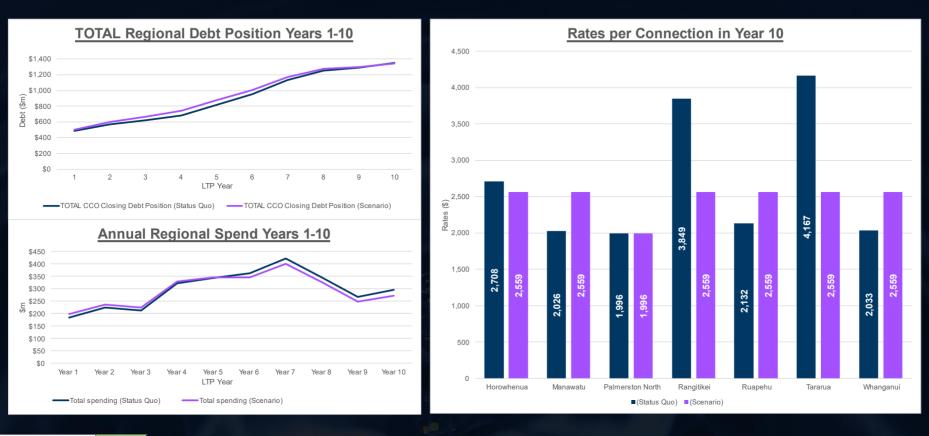
Scenario 6 – Optimistic, CCO Pays, Keep Debt



Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN				10%
Ruapehu	IN	Capex Efficiency Savings	6%	8%	
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	IN				

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Scenario 7 – Conservative, PNCC Pays, Keep Rates

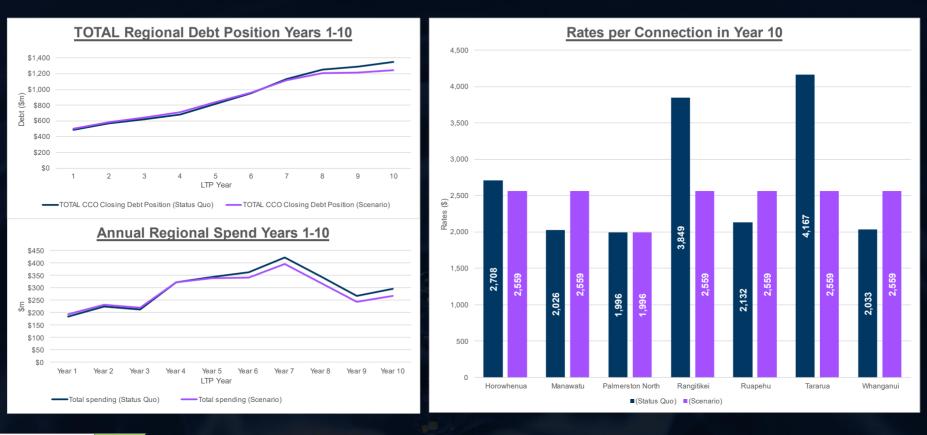


Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN				
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				

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Changes made to:

Scenario 8 – Mid Point, PNCC Pays, Keep Rates

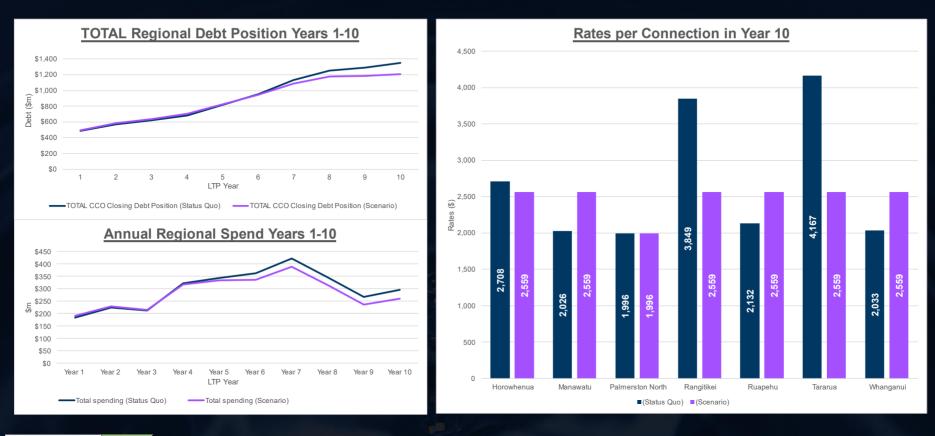


Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN				
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				

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Changes made to:

Scenario 9 – Optimistic, PNCC Pays, Keep Rates

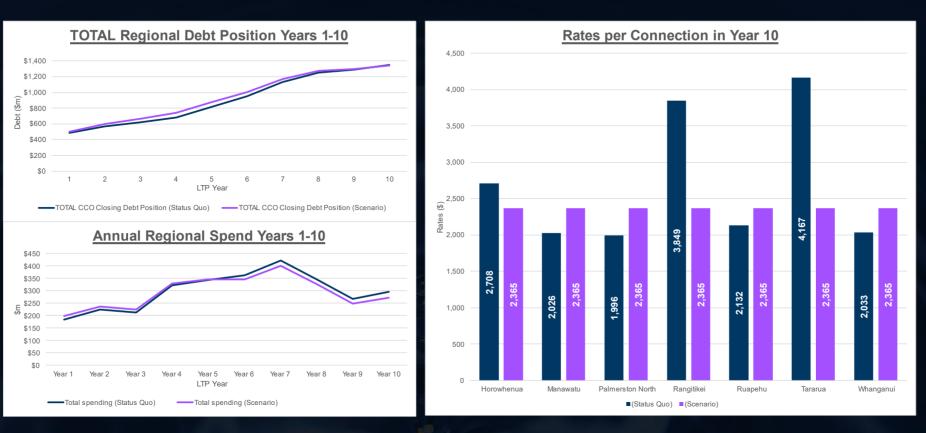


Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN				
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				

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Changes made to:

Scenario 10 – Conservative, CCO Pays, Keep Rates

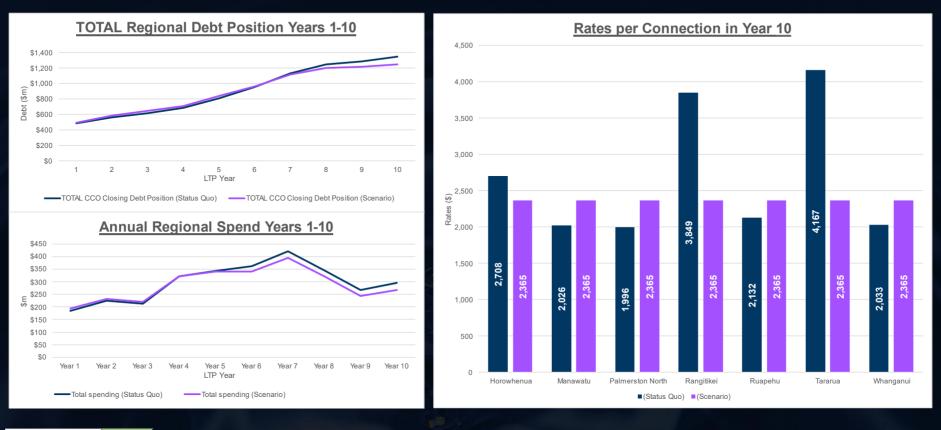


Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN		6%		
Ruapehu	IN	Capex Efficiency Savings		8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	IN				

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Changes made to:

Scenario 11 – Mid Point, CCO Pays, Keep Rates

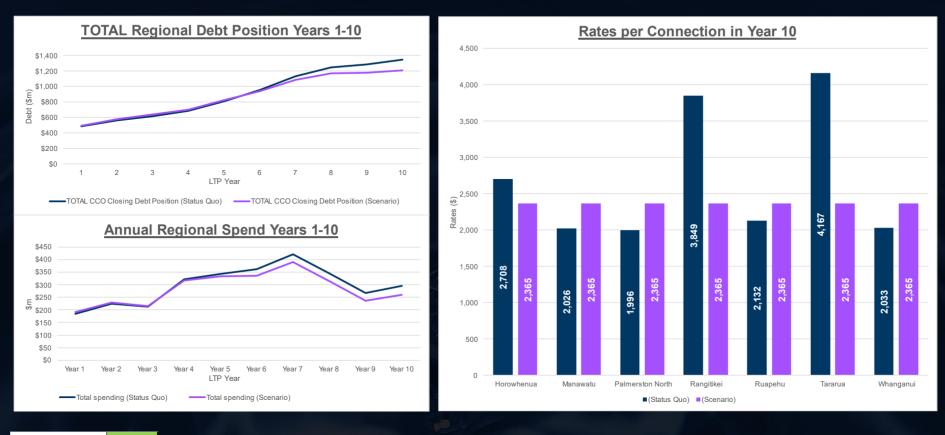


Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN		6%	8%	10%
Ruapehu	IN	Capex Efficiency Savings			
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	IN				

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Changes made to:

Scenario 12 – Optimistic, CCO Pays, Keep Rates

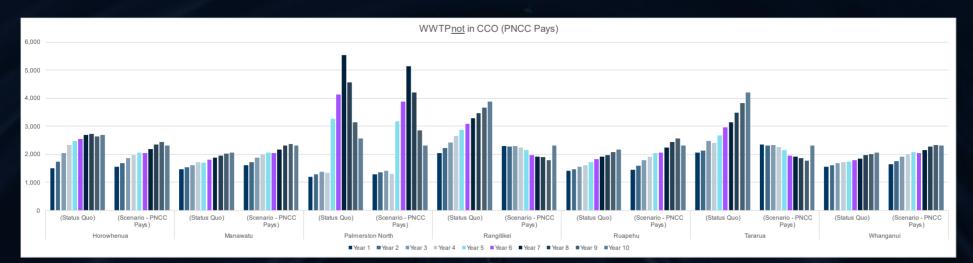


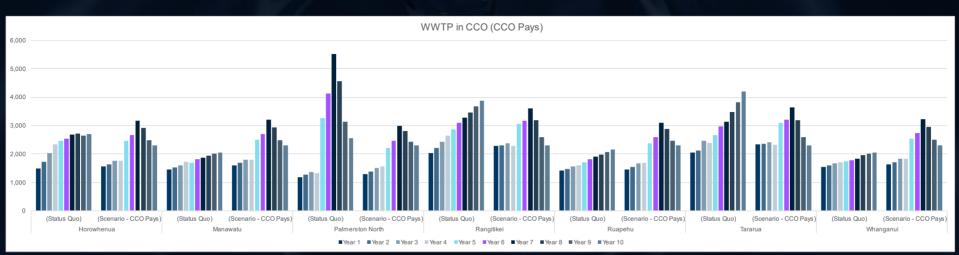
Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN		6%	8%	10%
Ruapehu	IN	Capex Efficiency Savings			
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui WWTP in CCO?	IN IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
	IIN				

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Changes made to:

4. Rates per connection cost by council (with WWTP in and out)





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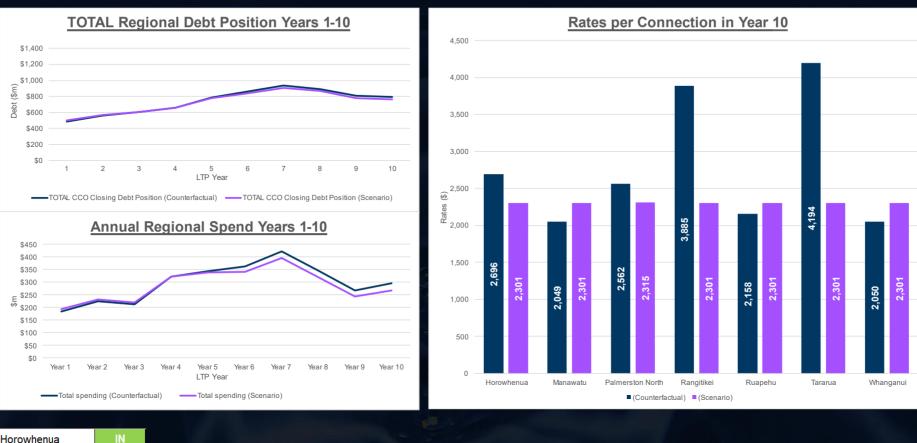
Scenario Testing 1

→ WWTP <u>not</u> in CCO

- paid by PN ratepayers (via rates OR IFF/CIP levy collected)

Scenario 0 – All In

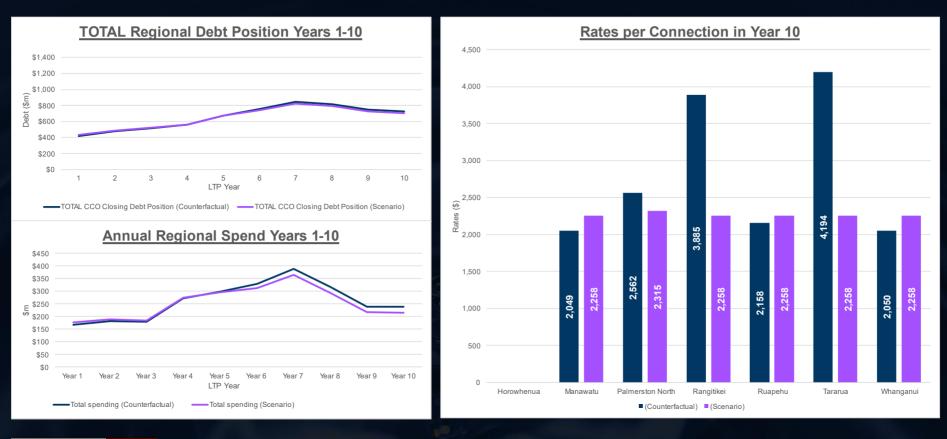
Changes made to:



liorotinonad					
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Oney Efficiency Southers	11%	13%	16%
Rangitikei	IN	Opex Efficiency Savings			
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				

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Scenario 1 – Horowhenua Out

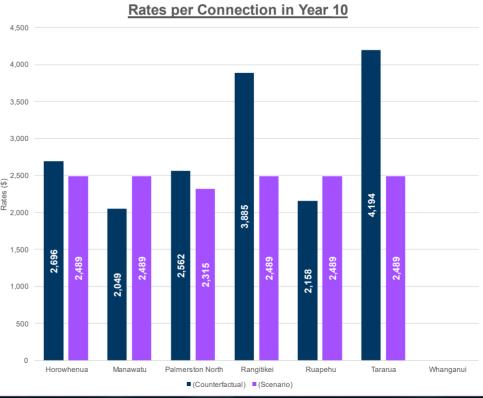


Horowhenua	OUT				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Onex Efficiency Sovings	11%	13%	16%
Rangitikei	IN	Opex Efficiency Savings			
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				

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Scenario 2 – Whanganui Out





Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN				
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui WWTP in CCO?	OUT OUT	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
	001				

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Scenario 3 – Tararua Out



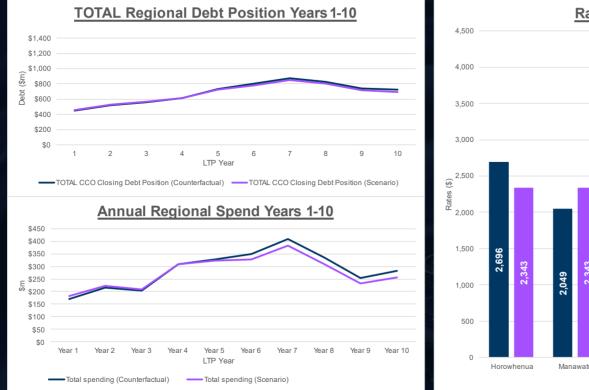
Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Oney Efficiency Sevinge	11%	13%	16%
Rangitikei	IN	Opex Efficiency Savings			
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	OUT	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				

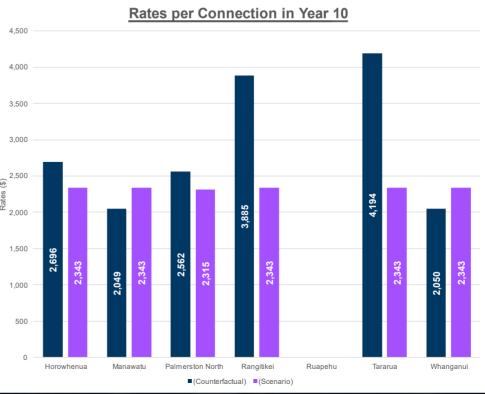
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Whanganui

Scenario 4 – Ruapehu Out

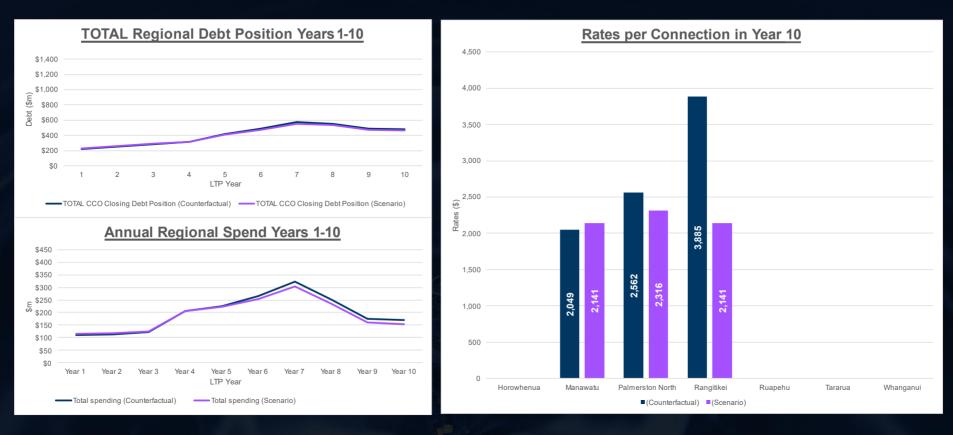




Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN				
Ruapehu	OUT	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui WWTP in CCO?	IN OUT	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
	001				

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Scenario 5 – HDC + RuDC + TDC + WDC Out

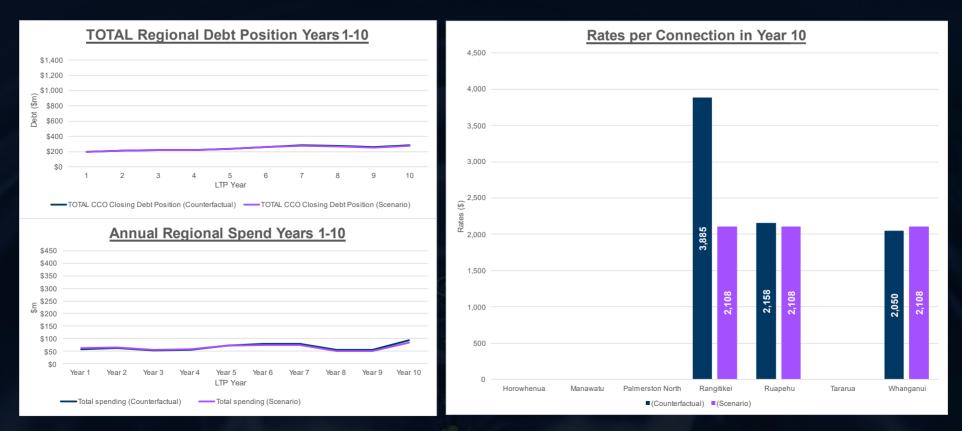


Horowhenua	OUT				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Oney Efficiency Sovings	11%	13%	16%
Rangitikei	IN	Opex Efficiency Savings			
Ruapehu	OUT	Capex Efficiency Savings	6%	8%	10%
Tararua	OUT	Transition Costs	17%	13%	10%
Whanganui WWTP in CCO?	OUT OUT	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
	001				

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Changes made to:

Scenario 6a – 1st Half: RaDC + RuDC + WDC

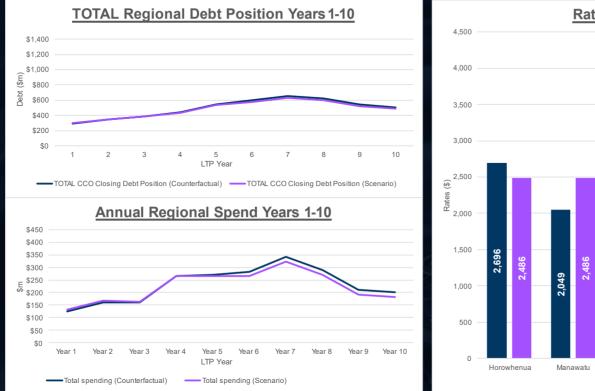


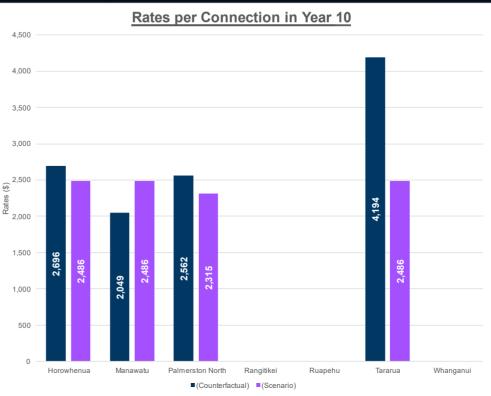
Horowhenua	OUT				
Manawatu	Ουτ		Conservative	Mid Point	Optimistic
Palmerston North	Ουτ	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN			8%	
Ruapehu	IN	Capex Efficiency Savings	6%		10%
Tararua	OUT	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				

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Changes made to:

Scenario 6b – 2nd Half: HDC + MDC + PNCC + TDC





Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Oney Efficiency Sovings	11%	13%	16%
Rangitikei	OUT	Opex Efficiency Savings			
Ruapehu	OUT	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	OUT	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				
Changes made to:	RATES				

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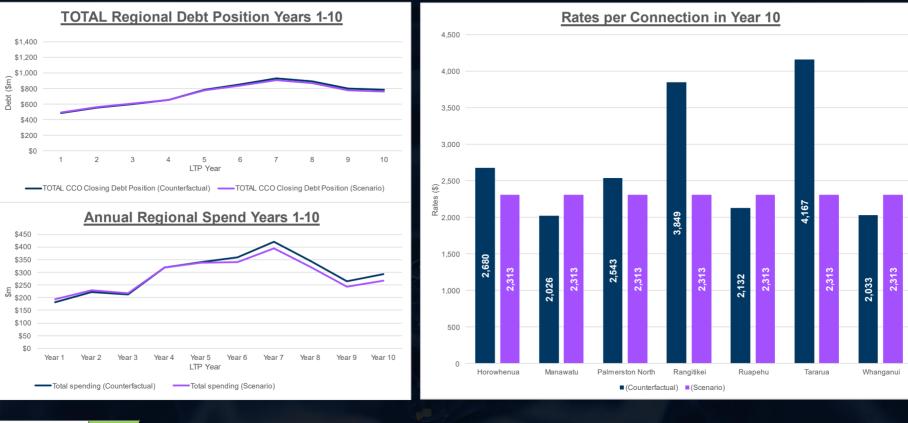
Scenario Testing 2

→ WWTP in CCO

- paid by all CCO ratepayers

Scenario 0 – All In

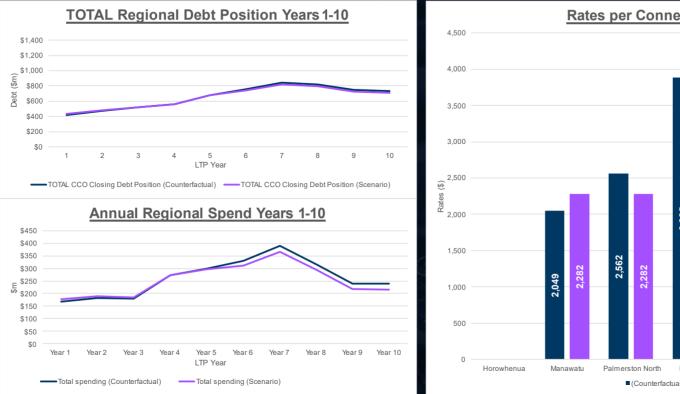
Changes made to:

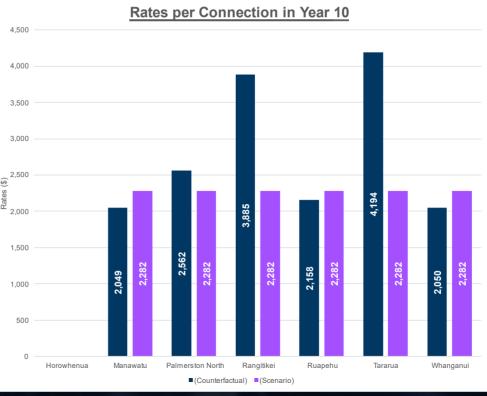


Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Onex Efficiency Sovingo	11%	13%	16%
Rangitikei	IN	Opex Efficiency Savings			
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui WWTP in CCO?	IN IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
	IIN				

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Scenario 1 – Horowhenua Out

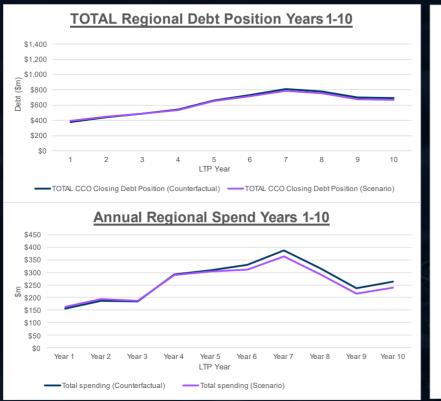


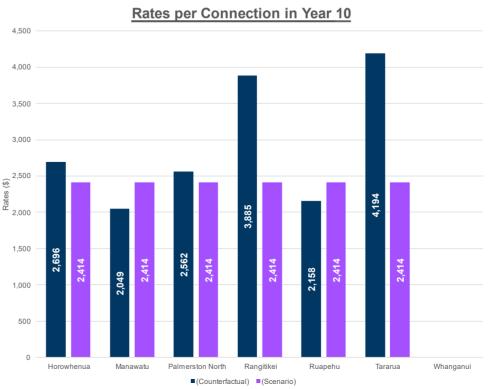


Horowhenua	OUT				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Oney Efficiency Covings	11%	13%	16%
Rangitikei	IN	Opex Efficiency Savings			
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	IN				•
Changes made to:	RATES				

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Scenario 2 – Whanganui Out





Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN		6%	8%	10%
Ruapehu	IN	Capex Efficiency Savings			
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui WWTP in CCO?	OUT IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
	IIN				

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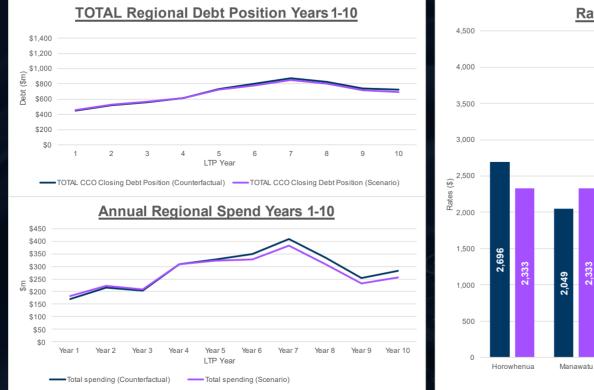
Scenario 3 – Tararua Out

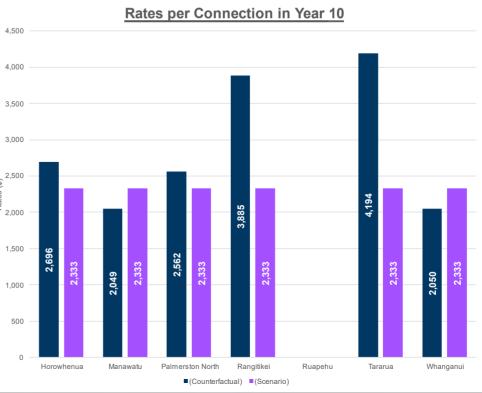


Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Onex Efficiency Sovings	11%	13%	16%
Rangitikei	IN	Opex Efficiency Savings			
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	OUT	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	IN				

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Scenario 4 – Ruapehu Out



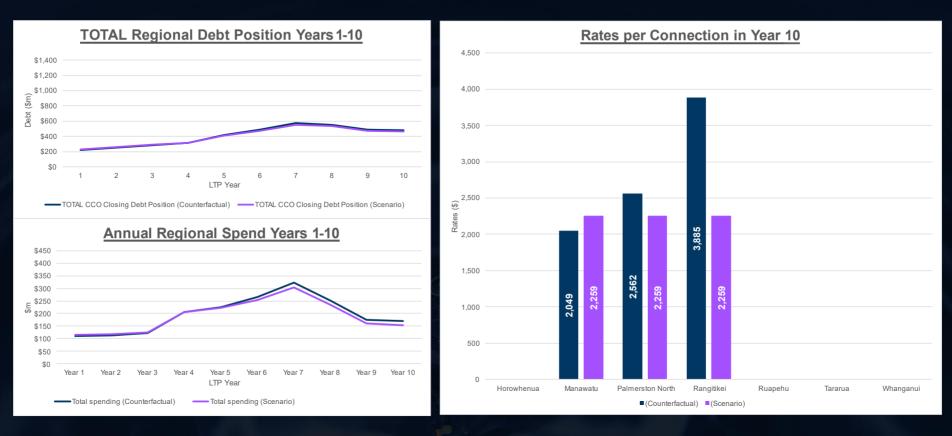


Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN				
Ruapehu	OUT	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	IN				

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Changes made to:

Scenario 5 – HDC + RuDC + TDC + WDC Out

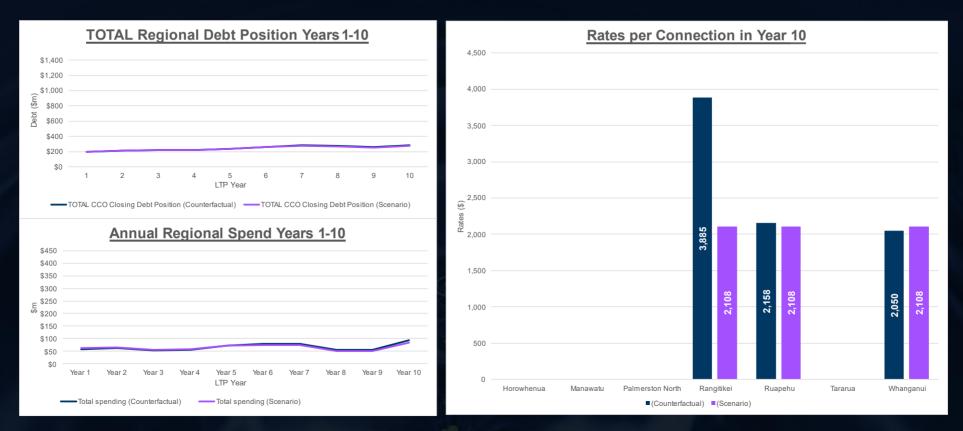


Horowhenua	OUT				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Oney Efficiency Southers	11%	13%	16%
Rangitikei	IN	Opex Efficiency Savings			
Ruapehu	OUT	Capex Efficiency Savings	6%	8%	10%
Tararua	OUT	Transition Costs	17%	13%	10%
Whanganui	OUT	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	IN				

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Changes made to:

Scenario 6a – 1st Half: RaDC + RuDC + WDC



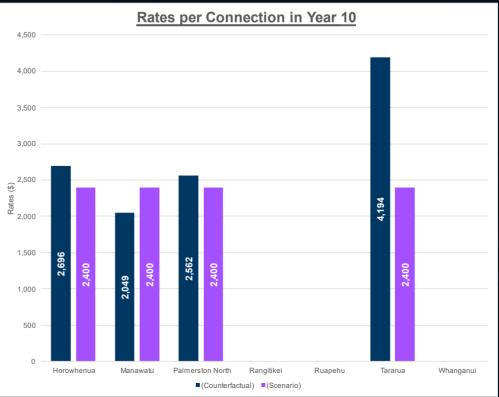
Horowhenua	OUT				
Manawatu	OUT		Conservative	Mid Point	Optimistic
Palmerston North	OUT	Opex Efficiency Savings	11%	13%	16%
Rangitikei	IN		6%	8%	10%
Ruapehu	IN	Capex Efficiency Savings			
Tararua	OUT	Transition Costs	17%	13%	10%
Whanganui WWTP in CCO?	IN IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
	TN				

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Changes made to:

Scenario 6b – 2nd Half: HDC + MDC + PNCC + TDC





Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Opex Efficiency Savings	11%	13%	16%
Rangitikei	OUT		6%	8%	10%
Ruapehu	OUT	Capex Efficiency Savings			
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	OUT	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	IN				

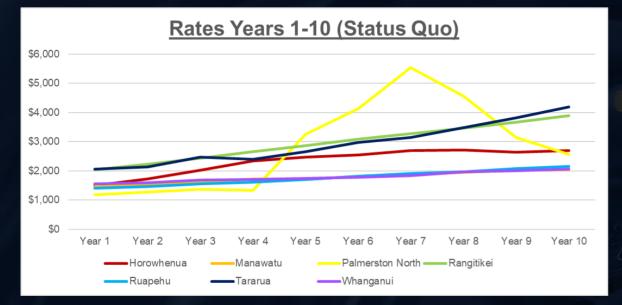
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10-Year Rates Normalisation

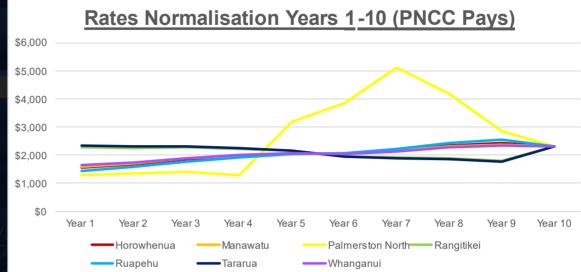
→ WWTP in CCO

- paid by all CCO ratepayers

10-Year Rates Normalisation (PNCC Pays)



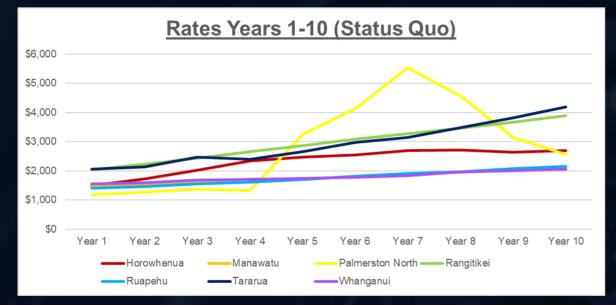
Changes made to:

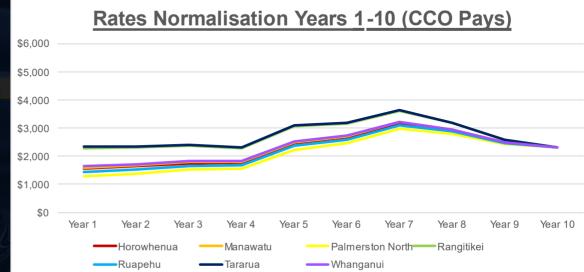


Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Oney Efficiency Southers	11%	13%	16%
Rangitikei	IN	Opex Efficiency Savings			
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui	IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
WWTP in CCO?	OUT				

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10-Year Rates Normalisation (CCO Pays)





Horowhenua	IN				
Manawatu	IN		Conservative	Mid Point	Optimistic
Palmerston North	IN	Oney Efficiency Sovings	11%	13%	16%
Rangitikei	IN	Opex Efficiency Savings			
Ruapehu	IN	Capex Efficiency Savings	6%	8%	10%
Tararua	IN	Transition Costs	17%	13%	10%
Whanganui WWTP in CCO?	IN IN	CCO Interest Assumption	+25 basis points	Weighted Average	-25 basis points
	IIN				

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